

# **BUSINESS PLAN**

# Scenic Acres Community Association 2020 (Approved January 13, 2020)



**PREPARED BY:** The Board of Directors, SACA **FOR:** Scenic Acres Community Association

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**APPENDIX A: GOALS WORKSHEET** 

The priorities and associated activities involving a community association are varied and dynamic and must be handled effectively with the limited resources of a non-profit organization led by volunteers. It also involves many and complex interactions with all levels of government, other community associations and organizations that work within and/or impact the community. SACA must continually assess priorities; make adjustments and respond while managing and sustaining core activities and assets. In an environment where there is regular change, a Business Plan is an excellent tool to identify, plan, action and measure performance for successful results. The annual Business Plan defines SACA deliverables within the context of the broader SACA Strategic Plan that outlines longer term goals and requirements. The Plan maintains the appropriate focus on results through the year as SACA encounters many other issues that threaten to derail established goals. It also allows individual Directors to establish their portfolio targets and contribute to overall effectiveness. The Business Plan summarizes who we are, what, when and how we do things, within the limits of our financial and resource capability.

The Business Plan is formally reviewed by the Board on an annual basis with specific accountabilities discussed as required during monthly Board meetings.

SACA remains committed to the Mission and Vision statements. Financial responsibility will continue to be a focus. We are committed to provide services, events, clubs and programs and maintain facilities in the most efficient and effective way to meet the requirements of our residents. We are committed to advocate for our residents' interests and collaboratively with other communities and the various levels of government on broader interests.

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## **BUSINESS PLAN**

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Attachments: Financial Statements (audited financial statements and a five year comparative budget which includes two past years, the current year and projections for the next two years)

## **1.0 SACA MANDATE: VISION AND MISSION**

#### 1.1 Mandate: Values and Guiding Principles

The continuing management with integrity and sustainable development of the Scenic Acres Community is of upmost priority for the Board of Directors. SACA is guided by a clear mission, robust governance policies, procedures and practices with strong ownership to tangible results.

The baseline for the Strategic Plan is the Community's Mission, Vision, Values and underlying principles of integrity.

SACA's Mission, Vision and Values reflect people, community cohesiveness and accountabilities working together for successful execution. SACA is built on a sharing foundation, thinking broadly without losing sight of its local roots to serve members and residents with the respect they expect. Specifically:

#### **1.2** Mandate: Mission (Focused on the Present)

SACA Mission (Focus on the Present): "The Scenic Acres Community Association will advocate and act as a hub, physically and virtually, for our community. We will provide access to various facilities, programs, events and services."

#### 1.3 Mandate: Vision (Focused on the Future)

SACA Vision (Focus on the Future): "For Scenic Acres to be vibrant, sustainable, safe and attractive, where residents value community and engagement with a sense of pride and tradition."

## 2.0 SCENIC ACRES COMMUNITY: COMMUNITY ASSESSMENT AND MARKET RESEARCH

#### 2.1 Community: Origins and Who We Serve

The land parcel of Scenic Acres was owned by Samuel Clarence Nickle Sr. (1889-1971) who with his wife Olga were founders of the Nickle Foundation. He was an oil pioneer in the 1920's born in Philadelphia and known for his thoughtful generosity. They donated \$1 M to the University of Calgary to open an art museum, the largest donation in the university's history at the time (http://nicklefoundation.org/history/). In 1971, Samuel's son Carl inherited the property and sold the land to Ralph Scurfield of NuWest Development in the 1970's (Scurfield Drive) the Developer who constructed a significant portion of Scenic Acres. The community was named after S.C. Nickle based on the sound of his initials and last name, 'SC(ee)NIC' Acres. A large pavilion existed on the ridge overlooking the river where the Scimitar subdivision exists today. It had a

large banquet area and swimming pool and was principally used for family but on occasion hosted weddings for others. Ralph Scurfield, one of the Calgary Flames founding owners was killed in a heli-ski avalanche in 1985. The current Scenic Acres was originally called East Scenic Acres in City area plans and the current Tuscany was known as West Scenic Acres so our two communities are related by heritage.

Scenic Acres was established in 1981. It encompasses approximately 450 hectares of developed land consisting primarily of residential property housing approximately 8,399 residents (source: 2015 City Census http://www.calgary.ca/CA/city-clerks/Pages/Election-and-information-services/Civic-Census/2016-Results.aspx) located within the following boundaries:

- Crowchild Trail NW on the North;
- North Bank of the Bow River on the South;
- Nose Hill Drive NW on the East; and
- Stoney Trail NW on the West.

Scenic Acres is predominately comprised of single residential dwellings but has two church locations, six residential complexes and associations, a long term care facility and one parcel of undeveloped private property located south of Nose Hill Drive. Revera is currently constructing an independent and assisted living complex on Scurfield Drive. There are commercial businesses virtually all of which are located at the Scenic Acres Blvd and Scurfield Drive/Scenic Acres Drive intersection. Crowfoot Station is located within Scenic Acres and is the major stop for the Northwest leg of the LRT.

SACA is owner of the Community Centre building located on land leased from the City of Calgary under a LOC (License of Occupation). In addition to the Community Centre building, SACA has a Storage Garage and a two enclosed Beach Volleyball Courts. SACA is one of three owners of the Crowchild Twin Arena along with both the Silver Springs Community Association and the Varsity Community Association. The Crowchild Twin Arena is managed by the Crowchild Twin Arena Association whose Board of Directors contains equal representation from all three of the co-owner Community Associations. SACA provides governance for two enclosed Tennis Courts and two Basketball Courts both located on the south end of Scenic Acres Park along Scenic Acres Drive; several youth and adult Ball Diamonds and Soccer Fields located in Scurfield Park and Scenic Acres Park; and many playgrounds, common area structures and open spaces located within the bounds of Scenic Acres.

SACA has two types of memberships; Regular and Associate with senior classification for both. In 2014, the highest total was 855 Members on August 29, 2014 and has been declining. Our membership year runs from September 1<sup>st</sup> through to August 31<sup>st</sup> each year.

#### 2.2 Community: What We Know About the People We Serve

City of Calgary Statistics available in link and Annual Survey Monkey results available in SACA office; one on Operations in November and one on General Community Information in May.

## http://www.calgary.ca/CSPS/CNS/Pages/Social-research-policy-and-resources/Community-profiles/Scenic-Acres-Profile.aspx

In 2016, a Community Needs Assessment was conducted through the distribution of a two page survey online, through the Scenic Review and in person at community events in order to gather participant data as well as feedback from our residents regarding their knowledge of SACA, programs and services; their wants and needs for programs and developments in the community; positive changes and comments; as well as issues or concerns that they as eyes and ears of the community would like addressed. The results of this survey will be used subsequent years including 2019 to assist in developing plans and action items and results will be communicated to residents as part of the communications plan.

#### 2.3 Community: Current Environment and Trends

City of Calgary

http://www.calgary.ca/CSPS/CNS/Pages/Research-and-strategy/Calgarydata.aspx#profile

#### 2.4 Community: Partners and Affiliates

Scenic Acres is partnered with Silver Springs Community Association and Varsity Community Association to provide an ice sports facility at the Crowchild Twin Arena. These same three communities are also committed to the delivery of hockey and skating programs through the Crowchild Hockey Association, Girls Hockey Calgary and the Crowchild Skating Club respectively. The three CA's have an agreement with North West Ringette to provide a Ringette program for our members. SACA has a joint recreational outdoor soccer program with the Silver Springs CA operated by a sub-committee known as the Norwest Soccer Association. SACA has an agreement with the Calgary West Soccer Club to refer all Community members wishing to participate in either indoor soccer or outdoor Competitive Soccer to their association. In the past, we have been affiliated with North West Basketball, however at this time due to difficulties working with their Board of Directors SACA is no longer affiliated with this sports group, but are open to working with them in the future.

SACA considers municipal, provincial and federal governments; other community associations, special interest organizations as partners.

Affiliates <u>NAME</u> École du Nouveau-Monde Scenic Acres School Monsignor E L Doyle School

<u>Contact Person</u> Julie Vaillancourt Carol Hansen Linda Foo

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Husky Automotive Husky Market Advent Lutheran Church The Church In Calgary Scenic Acres Dental Scenic Acres Medical Centre Scenic Acres Retirement Residence Westchester Manor HOA Scenic Gardens CA Scenic Acres Villas CA (Scotia Landing) Westchester Pointe Garden CA

Scenic Acres Terrace CA Girl Guides Scouts City Of Calgary SACA Board Crowchild Twin Arena Scenic Acres Community Association Crowchild Hockey Association John Nunziata Hanza Budd Vivian Hansen David Lim Brenda Anderson Elizabeth Lasaleta Heather Collinridge Rick Humphrey Mary Stewart

Ian Henderson Peggy Weidinger Larry Johannson Adrian Comperen/Alan Stuart Annette Jaenen Ross Laurie Heather MacKay, Ralph Smith Jim Palmer John Helfrich, John Palazeti Ruth Sorrentino Fiona MacDiarmid

All names listed were correct at the time of creation. If you see an error please contact the SACA Office with the correct info.

## **3.0 COMMUNITY ENGAGEMENT**

#### Objective

Establish effective and compelling ways to engage the community that include opportunities for celebration and fellowship; for individual self-development and well-being, for services offerings that provide value and satisfy individual need.

#### 3.1 Goals

- a. Develop and adapt regular programming, information sessions, services and a calendar of events that are sustainable and valued by the community with incremental benefit to SACA members. SACA will provide a variety of activities and depending on resourcing; SACA will operate or contribute to operation by others with resources.
- b. Create a tangible value proposition that stops membership decline and increases membership levels to 30 per cent of residents.
- c. Maintain a sustainable people resource of volunteers, progressing identified individuals from member to volunteer, to committee to board based on competency, passion and commitment.
- d. Develop a portfolio of services, promotions and benefits that either SACA delivers directly or indirectly through other partnerships.
- e. Leverage the Community Centre and Grounds as the focal point for Community-based programs and activities and also serve as a virtual

hub for information and education around issues affecting our Community.

- f. Ensure SACA messaging is current, accurate, relevant and accessible to all residents or separately for members only as appropriate leveraging effective media products and services.
- g. Garner resident feedback and perspectives for further improvement to Community activities.
- h. Build and maintain proactive, collaborative relationships with affiliates and organizations, representing interests within the Community to provide mutual tangible benefit to our respective constituents.

#### Events, Programs and Services

#### 3.2 Events

Each event is assessed with the goal to meet the needs of the demographics within the Community and build community spirit. The intent is to at least break even on each event. Planned events include:

- Bubble Gum Boogie Dances
- Seniors Social Gatherings
- Seniors Day Trips
- Spring Fling Shopping Extravaganza
- Spring Craft Sale
- Community Clean Up Day
- Socials such as Wine Appreciation Nights
- Parade of Garage Sales
- Stampede Breakfast
- Movie In The Park
- Pumpkin Giveaway
- Christmas Shopping Extravaganza
- Christmas Craft Sale
- Breakfast with Santa

#### 3.3 Programs: Assessment and Adjustment

Each activity will be evaluated based on value and contribution. We will consider cost, complexity, value, customer demand, volunteer commitment, quality, risks, liabilities and any factors that contribute to providing a robust assessment.

The SACA Facility is home to many programs and clubs. Some are operated solely by SACA and/or SACA Volunteers and some in partnership with external service providers. Some programs run on a weekly basis, other for a short burst of four weeks, others are bi-weekly, and others are once a month. All are provided based on feedback and demand from Community members.

#### MONDAYS Core Conditioning Ladies Social Coffee Craft Club Beyond Yoga Basics

Brownies (Girl Guides) Bliss Yoga

TUESDAYS Morning Yoga Music Pups Beginner Dancing Single Ladies Get Together Intermediate Dancing Book Club Sparks (Girl Guides) Evening Zumba

WEDNESDAYS Community Playgroup featuring Sprog & Sprocket Music Pups Seniors Fun & Games Beavers (Scouts Canada) Evening Yoga

THURSDAYS Yoga Basics Qigong Seniors Artist Gathering Laugh & Learn Seminars

FRIDAYS Quilting Group Sportball

SATURDAYS Childsafe Canada Safety Courses Seasonal Sales

SUNDAYS Weekly Church Service Happy Tails Dog Training

SACA also provides Beach Volleyball Programs for youth, Outdoor Recreational Soccer programs for children, youth, and women as well as Adult Slo-Pitch. Through our Affiliates, SACA also supports the provision of Competitive Outdoor Soccer, Recreational and Competitive Indoor Soccer, Softball, Ringette, Ice Hockey and Figure Skating.

#### 3.4 Communications

Establish effective channels of interaction within the Community, among residents, locally-elected politicians, community boards, and all governments, associations or organizations where Community residents engage in order to

provide timely, accurate, valued information. Ensure information is widely available to potential customers interested in renting our facilities and participating in our programs and events.

- a. Ensure the Scenic Review is published with material that reflects the objectives, values and mission of the SACA.
- b. Promote the successes of SACA.
- c. Ensure social media enablers are accurate, responsive and informative.
- d. Leverage all channels of communication e.g. Face book, Twitter, Instagram, Website

#### 3.5 Internal Communication

SACA's main internal communication tools and forums are Board and committee meetings, email and phone correspondence. The Community Centre office maintains hours to service residents' requirements and staff are made available to handle inquires and resident issues. Board Directors are expected to participate in Community events, dialoguing with residents as appropriate. Messaging will include information that provides Community history, tradition and context as well as updates that provide useful, timely information for further action at the discretion of residents. Members are invited to monthly Board meetings. Information is made available to members at the Community office based on policies outlined in SACA bylaws. SACA intends to continue to entrench social media content in 2018.

#### 3.6 External Communication

SACA message communication is executed through the website, email, inperson visits to Community Centre, social media and the monthly edition of the Scenic Review. The Community Centre office maintains hours to service customer matters, handle inquires and manage issues. Communication is focused on advertising our programs and rental facilities.

## 4.0 COMMUNITY DEVELOPMENT

#### 4.1 Goals

- a. Promote a safe and secure community through messaging programs and initiatives to enhance public safety and discourage inappropriate and unsafe behaviour.
- b. Provide consultative development permit services to homeowners and neighbourhoods.
- c. Support and administer neighbourhood enhancement projects in cooperation with City Planning, homeowners and other organizations.
- d. Administer operation of the Enhanced Landscape Management Agreement and forestry sustainability in cooperation with the City.
- e. Ensure Community physical appearance standards are maintained.
- f. Develop options to increase safety, parking and efficiency on Scenic Acres road systems; contribute to broader road system City projects that affect Scenic Acres residents.

- g. Renovate and/or eliminate existing playground equipment based on City life cycle plan, neighbourhood coordination and usage.
- h. Renovate and/or eliminate open space community structures selectively subject to Community priority and funding.

## **5.0 LAND AND FACILITIES**

#### Objective

Sustain and optimize SACA assets. Renovate or develop new assets where there is opportunity to generate revenues to enable them to be self-sustaining.

#### 5.1 Goals

- a. Operate assets to maximize use and revenue opportunity so that SACA not dependent on government funding (e.g. AGLC).
- b. Plan and execute life cycle management and other capital improvement projects in order to proactively maintain them.
- c. Resolve unplanned problems adjusting annual plans and budget as required.
- d. Maintain a reasonable balance of rental generating opportunities with opportunity to leverage assets for SACA events and use by community service organizations so that revenues cover operating costs.

## 6.0 ADVOCACY

#### Objective

Ensure the SACA is recognized as the voice of the Community by taking tangible action with the principles and priorities that are legitimate and important to our residents. Intensity of advocacy is dependent on size and nature of the initiative and could include specific resident guidance, participation in a cross-community committee or establishing a SACA sub-committee, developing and executing an advocacy tactical plan.

#### 6.1 Goals

- a. Ensure SACA awareness of issues in order to determine if response is warranted.
- b. Provide guidance and engage on City-wide initiatives with applicability to Scenic Acres and common communities' purpose.
- c. Ensure adequate community support by obtaining representative community feedback.
- d. Ensure resources available and committed for the duration of the advocacy effort.
- e. Research completed so there is a sound, objective foundation to launch the effort.
- f. Establish an advocacy business plan, committee and reporting procedure with the Board and Community.

g. Make every effort to garner support from elected representatives and key government officials for the advocacy initiative.

Aligned with the SACA Vision to provide a clean, safe and family-oriented place to live for all residents including members, the Board will keep informed of various initiatives and take action to represent Scenic Acres based on an assessment of interest and impact to the Community. This action may take the form of providing representative input, coordinating Community action plans, forming Community steering committees or actually leading initiatives. SACA will also review issues that affect the Community with the intent to inform residents so they can formulate their positions and provide feedback for further SACA action or take action on their own volition. SACA, representing the Community will also participate with government and other community forums to formulate, critique and advise on policy, procedures, developments as requested by these parties. Advocacy also takes the form of SACA representing broader interests over individual preferences, promoting understanding and ensuring plans are optimal.

#### 6.2 Landscape Enhancement Appreciation Fund (LEAF)

The LEAF program was approved by residents in 2012 subject to renewal every five years. It is now called LEAF and was overwhelming approved for renewal for the 2018 season. An overall strategy to address the community green spaces was developed and an annual maintenance program is determined and managed by the SACA LEAF Standing Committee. The LEAF Standing Committee includes volunteers who work directly with the contract service providers to administer and deliver the required landscape services. The program funds are held by the City and the City transferred administration of the program to the LEAF Committee in 2018. The plan is to first satisfy primary and ongoing maintenance standards and then incrementally add eligible enhancements in order to improve and optimize the Community at large.

#### 6.3 Building Safe Communities

The objective of the Building Safety Communities program is to implement programs, monitoring and take actions that will discourage or prevent safety or security activity or damage to property. Currently, SACA is working to formulate a plan for corrective action to discourage criminal behavior around the Scenic Cove Park near the LRT station and green spaces at Scurfield Drive and Scenic Acres Blvd and target secluded areas to discourage criminal behaviour.

#### 6.4 Transportation

The objectives of transportation advocacy are to enhance the safety and to enable efficient movement. Currently, SACA is working to implement measures to increase safety and improve traffic flow around Scenic Acres and Scurfield Parks and the three schools. These initiatives are partially completed in south Scenic Acres around École du Nouveau-Monde. SACA is also providing input into the Crowfoot Corridor Planning process as it progresses from plan to implementation as well as to annual transportation and development plans in the Northwest. Scenic Acres is a thoroughfare community and as such, traffic is a resident topic of concern and as volunteer and funding resources become available will target specific issues. SACA will also begin to engage in the last phase of Stoney Trail development which will impact the road configuration adjacent to Scenic Acres and across the Bow River Valley to the TransCanada Highway.

#### 6.5 Housing and Land Development

SACA keeps abreast of developments within the Community to ensure the best interests of our residents are maintained. Specifically, SACA will continue to keep monitor, inform and manage any issues related to the Revera construction on the parcel of land across from the Community Centre on Scurfield Drive. SACA will also provide monitor and provide feedback related to the last parcel of undeveloped land adjacent south of Nose Hill Drive owned by Marquis.

#### 6.6 Scenic Acres Park/Scurfield Park/Open Green Spaces

In 2017 and 2018, SACA worked with the new school, École du Nouveau-Monde to integrate them into the Scenic Acres community with much success as well as restore lands and facilities within Scenic Acres Park. This project work is completed but SACA will continue to work with the school as it ramps up to full complement in 2019. SACA will also work with the City to complete traffic and parking changes proposed in the southern area of the community. SACA will look at options to further develop and optimize assets at Scurfield Park and other open spaces within the Community.

#### 6.7 Affiliate Collaboration

The Association will determine best practices and maintain collaborative relationships with Affiliates that provide programs and services for the Community. SACA establishes documented policies and procedures to provide standard administrative services to each individual Affiliate. Costs incurred by the Association should be recouped from individual Affiliates. SACA will develop standardized administrative procedures this year.

#### 6.8 Federation of Calgary Communities (FCC)

SACA will maintain a working relationship with FCC, participate in pertinent forums and leverage advisory and educational expertise from them to apply to Community business. FCC provides annual financial audit services to SACA.

#### 6.9 Development within the Community

SACA will engage with governments and developers on any other commercial developments within the Community to ensure residents' interests are represented and accommodated.

## 7.0 SACA ORGANIZATION SUSTAINABILITY

#### **Objective:**

Ensure the SACA remains relevant and viable over the long term.

#### 7.1 Goals

SACA Business Plan 2020

- a. Eliminate and/or mitigate risks to ensure viable continuity of the Association.
- b. Recruit, mentor and develop members to ensure Board, staff and volunteer succession based on competency, experience, commitment, record of service.
- c. Ensure SACA areas of responsibility are covered by Board members with those specific accountabilities.
- d. Attain Board diversity that reflects the diversity within Scenic Acres
- e. Develop and maintain relevant committees to manage critical areas of accountability and/or intensity of work.
- f. Practice responsible financial management.
- g. Leverage grants to develop and sustain SACA asset integrity.

#### 7.2 Human Resources

SACA has a robust volunteer base that it will continue to nurture in order to maintain continuity and sustainability. SACA's goal is to increase membership to 30% of the Community and engage with them to contribute to the well-being of the Community; in 2018, we achieved xx% and in 2019 we want to aggressively promote membership value to increase community penetration. SACA Bylaws and governance documentation provide a strong foundation for sustenance and growth.

#### Key Governance Requirements

1. Core Portfolios - Critical community operational areas where Board Directors provide leadership and governance.

Directors with Portfolios - Individual Directors responsibility to manage portfolios and/or initiatives; each Director has a purpose and accountability.
 General Manager – Responsible for all centre operations with

3. General Manager – Responsible for all centre operations with accountability to the Board.

4. Board and Staff annual performance targets, measurement and assessment.

5. Controllership reviews with identification, assessment and adjustment actions in areas such as business plan, budget, risks, and controls.

6. Clear definition and purpose of Standing Committees.

#### Members

The SACA membership is classified as:

- Regular Members with senior classification;
- Associate Members with senior classification.

Regular Members are those living within Community boundaries whereas Associate Members reside outside the boundaries but wish to belong to the Association. Regular Members in good standing have the ability to actively participate in the decision-making process of the Association. Associate Members participate in programs only. Additional details and ground rules concerning Membership, the Board of Directors, committees, elections, financing, regulations, etc. are contained in the Bylaws, Terms of Reference and individual policies of the Association. A copy of both the Bylaws and Terms of Reference are held in the SACA office.

#### **Board of Directors**

The Board of Director acts as the Executive Committee for the operations of the Association. The Board includes SACA Executive and Directors. All Directors are volunteers. The positions include:

#### SACA Executive

- President
- Vice President
- Treasurer
- Secretary
   SACA Board of Directors
- Board members with responsibility for Core Portfolios and/or Community initiatives

#### Committees

Descriptions, procedures and policies for committees exist in the Terms of Reference Document. Based on specific issues, committees are formed to assist a Director.

#### Staff

SACA has the following paid, part-time positions:

- General Manager
- Assistant General Manager
- Bookkeeper
- Administrative Support
- Volleyball Court Coordinator(s)

#### Volunteers

SACA has a dedicated group of volunteers. In 2016, 300 people donated their time to the Association; at least 4200 hours collectively with a wide spectrum of individual time commitment. SACA will continue to recruit new volunteers from within the Community. There is a single source development need for volunteer data; SACA's goal is to address this issue so we can capture and engage our Community volunteers in a data base.

#### **Recruitment and Succession Planning**

SACA's goal is to actively review and action succession planning and recruit Community members to fill open Board roles. In 2019, SACA needs to continue to adapt and entrench Director's portfolios to meet the Business Plan, ensure adequate resourcing and ensure all Directors are engaged.

#### **Organizational Chart**

Job Positions are located in the Terms of Reference document.

SACA Business Plan 2020

**Human Resource Goals:** SACA's goal is to proactively recruit volunteers, fill Board positions and develop/refresh the succession plan. At this time, there are no concerns related to employee turnover.

Attached are the following:

- Annual audited financial statements
- A five-year comparative budget: two past years, current year, two years projected.

#### 7.3 Finances

#### **Finances: Financial Practices**

Financial practices are outlines in the Operations Manual. Controllership policies are available within the Bylaws and Terms of Reference.

#### **Finances: Financial Statements and Reporting**

Financial reporting is completed and reviewed regularly by the Board. Financial statements and practices are audited annually. Risk control areas are reviewed annually based on a set schedule.

#### Finances: Fundraising

SACA fundraising efforts take advantage of grants targeted to specific projects and casinos which provide restricted funding to operations. Donations are solicited for specific events to offset expenses; the objective of Community events is to breakeven. Community fundraising is conducted for specific capital projects when required.

#### Finances: Revenue Streams

SACA derives revenue from membership fees, rentals, programs offerings and grants, leveraging funds for sustainability. SACA strives to maintain and grow self-reliance by leveraging owned assets.



## **APPENDIX A: GOALS AND RESULTS WORKSHEET**

### 2020 Goals and Results

#### **1: STRATEGIC AREA: COMMUNITY ENGAGEMENT**

Objectives:	Actions:	When:	Who:	Resources:	Success:
Promote SACA as a home for relevant information, dialogue, expertise, advocacy, project development and community fellowship.	-Execute programs that are relevant, and cash positive. -Execute relevant educational and instructional sessions.		Sorrentino	Program providers, Social Committee Other CA's, Subject Matter Experts	Contribute to financial stability.
	-Summarize survey and provide progress to residents.		Zacharopoulos, Palmer		
	-Procure tangible offerings along with membership purchase that have value to residents.		Marketing & Communication Director		Promote value of membership.
	-Plan Annual General Meeting and resident engagement; Portfolio Directors provide pertinent information. Provide a concise, simplified AGM handout.		Palmer, Greco	Sorrentino	Maintain or increase attendance.

Area of Emphasis: Events, Programs, Services

	-Plan and execute event(s) that leverage the success of the 2017 SACA Canada 150 event, progressing to one per quarter. -Provide at least three Open		Zacharopoulos Palmer,	Sorrentino, Social Committee	An event tradition that is memorable, promotes SACA, inclusive to all residents with fun, food, fellowship.				
	Houses on pertinent topics.		Directors						
	Area of Emphasis: Communication								
	-Provide interactive social media plan with approved content, using media tools and sources.		Sorrentino, Marketing & Communication Director	Other CA's, Media experts, Councillor	Provide relevant, current information and encourage dialogue to promote engagement with SACA.				
	Area of Emphasis: Membersh	nip Campai	ign						
Target Scenic Acres residents so they understand CA scope and results; tangible and valued benefits. Sustain and increase membership.	-Develop a Membership campaign. -Portray a compelling story. -Leverage and develop material to support membership drive. -Formulate a membership value plan.	· ·	Marketing & Communication Director	Sorrentino, FCC, NPC, Other CA's, Palmer	People understand with clarity and impact of SACA and want to become members.				

#### 2. STRATEGIC AREA: COMMUNITY DEVELOPMENT

#### Area of Emphasis: Implement Affiliate governance and administration standards

Objectives:	Actions:	When:	Who:	Resources:	Success:
Establish reporting and service standards. Have clarity with respect to the mutual benefit of SACA and Affiliates.	-Determine most efficient relationships with sports organizations; ringette, skating.		Williment	Affiliate key contacts, Palmer, Sorrentino	Eliminate unique Affiliate management, manage expectations and ensure transparency, openness, collaboration with Affiliates.
	-Formalize administration with Silver Springs to ensure		Willment	Sorrentino, Palmer	Restore collaborative relationship.

	transparency and fairness for Norwest Soccer.				
	-Maintain SACA Affiliate relationships, have robust governance and regular dialogue – CTAA, CHA, Norwest, Adult		Williment, Palazeti, Fong, GMs	FCC, Program leadership, Palmer	Ensure financial compliance and integrity.
	oftball, soccer; key relationships. -Develop a workable relationship with Revera facility		Zacharopoulos		
	-Execute opportunities for collaboration with other CA's to develop/execute programs, share expertise and resources. Examples educational sessions, LEAF (LEAF), governance, ice rinks, community gardens, planning.		Palmer, Directors with specific portfolios of common interest	Sorrentino, City, CA Presidents	Leverage learnings from others for the well-being of SACA and vice versa.
	Area of Emphasis: LEAF (Lan	dscape Enł	nancement Appre	ciation Fund) & E	Environment
Objectives:	Actions:	When:	Who:	Resources:	Success:
Plan and execute year three of the second five year LEAF maintenance program.	<ul> <li>-Establish annual LEAF program.</li> <li>-Finalize project plan for west property adjacent to Scenic Acres</li> <li>Park – the Fort.</li> <li>-Ensure results and financials accessible.</li> <li>-Continue ongoing engagement with residents.</li> <li>-Coordinate Pathway Clean-Up.</li> </ul>		Zacharopoulos	City, Contractors, LEAF Committee	Ongoing maintenance to the state of Community green spaces.
Objectives:	Actions:	When:	Who:	Resources:	Success:
Execute the forestry plan to replace and enhance.	-Communicate the program, plan for next planning, resolve replacement in Scenic area.		Үео	City, Volunteers	Tree replacement, care, additions.

	Area of Emphasis. Develop Outdoor Facilities and Fublic Areas							
Objectives:	Actions:	When:	Who:	Resources:	Success:			
Execute project for	-Execute the project and finalize		Neighbourhood	Sorrentino,	Re-develop and add variety to			
Schooner playground.	administration.		Leader	Palmer	outdoor facilities.			
Plan for outdoor facilities								
that align to shifting								
demographics.	-Develop plan for adult facilities.		Fursier	Zacharopoulos				
	Area of Emphasis: Community Well Being and Safety							
Objectives:	Actions:	When:	Who:	Resources:	Success:			
Determine education	Provide communications and		Palmer	Sorrentino,	Discourage therefore prevent			
requirements for vulnerable	education to Community.			Community	personal safety and security			
areas.	Establish a FB community watch			Resources	situations.			
Report and correct issues	service.			Officer				
that resolve non-compliant								
activities.								

#### Area of Emphasis: Develop Outdoor Facilities and Public Areas

#### **3: STRATEGIC AREA: LANDS AND FACILITIES**

Area of Emphasis: Develop Capital Asset Improvement

Objectives:	Actions:	When:	Who:	Resources:	Success:
Assess and develop assets	-Review Needs assessment and		Fursier	City, Project	Develop assets that meet SA
that service a niche for	develop capital project plan(s) in			Manager, Other	demand and provide additional
residents and the	context of Strategic Plan.			CA's, NPC,	revenue stream without
Northwest region. Focus	-Review Strategic Plan so the five			Standing	excessive ongoing
on LOC but include City-	year plan is linked tightly to			Committee	administrative expense.
owned public space if we	annual Business Plan with clear				
were to expand the LOC.	annual progressive milestones.				
	-Execute Facilities projects in 2020		Fursier	Sorrentino	
	and catch up on Life Cycle work.				

-Assess current facility for		
revenue optimization; sweating		
the asset.		

#### **4: STRATEGIC AREA: ADVOCACY**

#### Area of Emphasis: Development Permits and Transportation

Objectives:	Actions:	When:	Who:	Resources:	Success:
,	<ul> <li>Engage and consult regarding development plans and provide guidance.</li> <li>Provide feedback to City on DP's.</li> <li>Manage Revera construction project engagement to be completed in 2020.</li> <li>Monitor Marquis development formation, communication and execution.</li> </ul>		Yeo	City, FCC, Palmer, Community Development Committee	Support and educate residents, assist Councillor and provide useful guidance, enforce City regulations.
	-Participate in broader initiatives e.g. Crowchild Corridor, Stoney Trail. -Provide input to City on planning policies.		Palmer, Yeo	Palmer, Community Development Committee, Councillor	Promote safety and accessibility for all modes of transportation considering the broader needs of the Community.

#### **5: STRATEGIC AREA: ORGANIZATION SUSTAINABILITY**

#### Area of Emphasis: Financial Control & Reporting, Project Management

Objectives:	Actions:	When:	Who:	Resources:	Success:
Maintain strong accounting	-Develop robust Management		Sorrentino	Sorrentino,	Continue to refine automation
and control practices in	Reporting to assist Board with			Hawkins,	and development reporting.
financial operations.	decision making.			Finance	
				Committee	

-Complete Audit for 2019 -Assess, determine, potentially aware new audit provider for 2020	Palmer, Hawkins	Sorrentino	
-Ensure reporting accurate for governing, funding organizations.	Sorrentino	Sorrentino, Bookkeeper	Secure funding for specific projects.
<ul> <li>-Review risks, assess and mitigate (prepare for provincial grant changes).</li> <li>-Review and assess options to build a financial reserve.</li> <li>-Review various operating model options for step change (multi- year work likely)</li> <li>-Convene a 'how' strategy session based on 2018 meeting.</li> </ul>	Palmer	Palmer, FCC, NPC	SACA sustainability.
-Seek out funding sources and complete application requirements.	Sorrentino, Zacharopoulos, Palmer	Gov't reps, company contacts	Reduce SACA cost base and/or fund new projects.
-Report key performance indicators at least semi-annually possibly quarterly e.g. Centre utilization, number of rentals. -Grow usage in 2020 but balance rentals focused with community development.	Sorrentino	Palmer	Measure compliance and success; leverage KPI's for SACA Board to make adjustments if required.
-Ensure a robust, conservative budget for the fiscal year, maintaining an efficient operating structure.	Hawkins, Zacharopoulos, Palmer, Fursier	Sorrentino, Finance, LEAF Committee	Provide strong value to membership and sustain SACA financially.

	-Develop a multi-year budget				
	forecast.				
	-Track five year capital budget.				
Execute the Life Cycle	-Establish a five year capital		Fursier	Sorrentino,	Robust capital planning to
Facility Plan	priority plan. Leverage experts as			Experts,	ensure resources in place and
	need to maintain this plan.			Funding	sufficient assessment and
	-Develop scope, manage RFP			organizations	review by SACA Board.
	process, secure vendors and				Proactive maintenance of
	funding, execute projects.				facilities integrity.
	-Focused collaboration GM and				
	Facilities Director on specific,				
	complex, technical projects only.				
	Area of Emphasis: Board and	d Staff De	velopment		
Objectives:	Actions:	When:	Who:	Resources:	Success/ <b>Results</b> :
Entrench Directors	- Ensure purposeful agendas,		Palmer, All	Best practices	Provide Directors with purpose,
portfolios and respective	focused on board mandate.			from other	sense of accomplishment.
accountabilities.	-Special emphasis on recruiting			organizations,	Have good workload balance
Establish performance,	Directors with commitment and			CA's, FCC and	among Directors.
measurement and	competency; establish succession			City.	Ensure core portfolios and
assessment practices.	based on a achieving a full board				emerging issues well
Ensure appropriate	complement.				represented by SACA. Ensure
accountability.	-Review and assess controllership				clear accountability between
Educate and develop	and rhythm topics.				operations and board roles.
competency within Board	-Ensure all SA issues/initiatives				
and staff.	have an owner, business plan				
	manageable, modified based on				
	resources available.				
	-Ensure each Director/GM has and		All	FCC,	Provide Directors with
	completes tangible self-			designation	accountability.
	development opportunities.			requirements,	
				experiences	

-Ensure Directors and GM has specific plans and targets.			
-Continue to review and revise TOR, policies and procedures and ensure fit-for-purpose.	Palmer, Zacharopoulos	FCC, Palmer, Sorrentino	Policies and procedures that protect and manage SACA activities.
<ul> <li>-Maintain Standing Committees (Finance, Nominating, Evaluations, Executive, Community Development, LEAF, Social Events).</li> <li>-Form Standing or Sub- committees where intensity warrants it – potentially for Capital project(s).</li> <li>-Formalize structure, mandates and annual plans for all committees; strengthen governance at this level.</li> </ul>	Lead Directors, Executive	Palmer, Committee members FCC	Ensure activities properly planned and resourced.